



Danny Barry: Covenant Lawn Care and Landscaping LLC
Common Sense, Passion and Faith Fuel Success

You don't need to spend too much time talking to Danny Barry to guess that he loves what he does. In the lawn care and landscaping business for 25 years, Danny's company, Covenant Lawn Care and Landscaping, handles commercial and residential properties. Common sense, passion and faith are what fuels Danny in his business and has made it the success it is today. "I work out there all day in 120 degrees heat index (temperatures) and then I come home and work in my yard. It's really a passion."

The business began while Danny was a student in a Pensacola Bible college. "A friend of mine bought a yard sale lawn mower. So, I borrowed her lawn mower and started working. It was the worst lawnmower I ever used, but 25 years later (and with much better equipment) here I am."

Danny's first experience with Cahaba Tractor is a story he loves to tell. In 2004, he was looking for an RTV that he and his grandson could enjoy. He visited a competitor, but was discouraged at the customer service he received. After searching RTV's online, he came across a model made by Kubota and sold locally by Cahaba Tractor. He decided to check them both out.

"It was closing time and raining," he recalled. "I just wanted to take a quick look at the RTV outside." Danny figured he could call when he was ready to buy. "Next thing I know, here comes Bryan (employee Bryan Gamble) with an umbrella!" Danny apologized to Bryan telling him he was just taking a quick look and would leave. Bryan assured him that he was welcome to stay as long as he wanted. That conversation at closing time led to the purchase of the RTV and subsequently three other large pieces of equipment from Cahaba Tractor.

Even though it was the RTV that first led Danny to Cahaba Tractor, the service is what has kept him coming back ever since, bringing other buyers with him. "The first time I met Bryan, I was amazed at how friendly and knowledgeable he was" Danny said. "Now whenever I need something, I go straight to him."

Danny believes that it is the strong commitment that Cahaba Tractor has with its customers that has made it such a successful business over the years. "Cahaba Tractor is the most honest and best people I have ever worked with," he stated. "People cannot duplicate what they do there. They live by the Golden Rule in that they are fair and honest. Making money is not what it's all about to them," he continued. "That's the difference between Cahaba Tractor and the competition. The competition made me feel like I was bothering them. You never get that with Cahaba Tractor"

To service his equipment, Danny relies on Carl Gamble, Service Manager at Cahaba Tractor. "Carl always goes above and beyond the call of duty," Danny stated. "He has helped me on many occasions with my equipment and saved me a lot of money. He is definitely one of the best."

Danny continued, "I could never articulate what a great place Cahaba Tractor is. I have sent several people to them because I believe in them and their service."

Top notch service and friendly, knowledgeable staff aside, just what is Danny's favorite piece of equipment? "My three Kubota Zero-turn mowers are the best," he insisted. "They're the backbone of my business and take the place of about two employees, at least. I couldn't do my job without them."

Exactly the kind of results Cahaba Tractor wants for its customers...great products and great service.